

Welcome to our latest news...

I am pleased to announce that Mann McGowan has continued its growth, and along with proposed expansion plans, is hitting the ambitious expectations I set at the beginning of the year.

Since the MBO in December 2015 the company has taken significant positive steps; expanded its range of suppliers, increased staff numbers and improved production equipment, all leading to an increase in our customer base. All of these activities combined have enhanced the diversity of the company, quality of our products, and most importantly level of service to our customers.

I personally would like to take this opportunity to thank every single member of my dedicated team for all their hard work, our suppliers for their continuity and our loyal customers for your continued support.

Kind regards,  
Jamie Scott  
Managing Director

#### BWF MEMBERS' DAY

We are excited to be exhibiting at the forthcoming BWF Members' Day.  
Come say hello!

The conference will be covering the critical things that joinery companies need to know including:

- Changes in the construction and general economy that will affect their business
- Technical and regulatory changes at national and European level
- Health & Safety best practice and guidance for complying with regulation
- Marketing, sales and boosting profitability
- New technologies, innovations and products
- Planning and preparing their businesses for maximum growth



## GRAPHITE INTUMESCENT

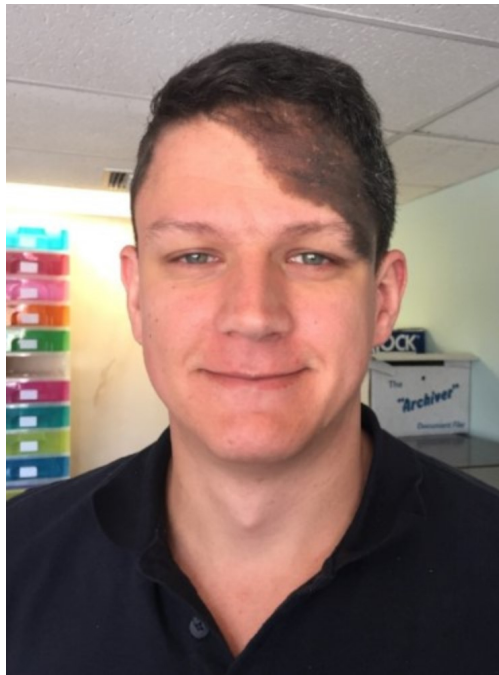
Graphite Intumescent is a huge part of our business and we are proud to have our own formulation that was created by former MD Alistair Scott. Our current MD Jamie Scott has followed in his father's footsteps, and is continuing to put forward this advanced intumescent product to the market place and the company's growing customer base.

Tried and tested in many applications over many years, Mann McGowan's 500F Graphite Intumescent has been formulated with some unique characteristics.

Its qualities include a pressure forming, multi directional (high) expansion capability, which in a fire situation gives a 'secondary and third kick,' resulting in a solid core, thereby giving a positive seal between substrates.

The picture above shows examples of graphite material currently offered in the market place that have been subjected to elevated temperatures. Unfortunately, the true differences cannot be highlighted in a photo, but it does show very clearly that not all graphite materials are the same! Aside from expansion ratio they differ in their activation temperatures, their inherent rigidity once activated, and of course the levels of smoke and fumes emitted in the heating process.

All samples shown in the photo were taken from a standard profile all measuring the same size before activation, and tested in a calibrated furnace.



## MEET THE TEAM

Each newsletter we are going to introduce you to a member of our team.  
This issue we meet Production Supervisor, Neil Skittlethorpe.

How long have you been with Mann McGowan?

*3 months*

What are your hobbies and interests?

*Outside of work I have an interest in different genres of music. I also play basketball for Woking a couple of times a week and my team was promoted at the end of this season!*

What is your favourite food & drink?

*I love a good burger and a beer! So far I think the best burgers I have tasted have been from Five Guys*

Where is your dream holiday location and activity?

*My dream holiday would be to go to the Maldives. It would be great to go diving there.*

What is your proudest moment?

*Getting top scorer in a recent game and the title of most valuable player in the same season.*

**MANN McGOWAN**

**Intumescent Fire Smoke & Acoustic Seals**

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